

Annual General Meeting 2018

Historic Lotus Register Ltd

4.30pm – 6.00pm, 17th November 2018

The Hampshire Court Hotel, Chineham, Basingstoke, RG24 8FY

MINUTES

1 Attendance Register and Apologies

- a) Attendance: Malcolm Ricketts-Chairman (MR), Philip Jewell-Secretary (PJ), Don Hands (DH), Ernie Unger (EU), Jim Hopkins (JH), Brian Arculus (BA), Ron Gammons (RG), Julian Rosser (JR), Rob Aylott (RA), Colin Brewer (CB), Terence Tumber (TT), Kevin Sargeant (KS), Stephen Dismorr (SD), Steve Duckworth (SD), Robin Longdon (RL), Peter Horsman (PH), Albert Clements (AC), Warren King (WK), Erling Lindoe (EL), Geoff Tompkins (GT), Steve Millward (SM), Terry Stillman (TS), Jon Adams (JA), Erling James Lindoe (EJL), Mike Seymour (MS), James Paterson (JP), John Elliot (JE), Malcolm Mayo (MM), Sheila Mayo (SM), David Blacklidge (DB).
- b) Apologies: Roger Brown-Treasurer, Paul Davis, Mike Marsden, John Gray, Duncan Rabagliati, Christopher Ross, Jenny Howells, Frank Thaxton, Adam Moran, Ron Liddiard, David Morgan, Chris Foreman, Barry Davison, Martin Wright, Jon Clancy, John Watson, Charles Helps, Jay Sloane, Constant Wagner, Nick Maris, Nick Mansell, Gordon Morris, Malcolm Edgell, Jim Goodman, Stephen Maddalena, Walter Okon, Grahame Walter, Eric Perrin, John Waterson.
- c) PJ (Sec), informed the meeting that he had been granted in writing 'Proxy' for voting from 11 (eleven) HLR members who are unable to attend the AGM.

2 Approval of 2017 AGM Minutes, Matters arising.

- PJ informed the meeting that the previous 2017 minutes had been amended prior to issue to members for this meeting, by deleting the reference to the previous Treasurer, Doug Lamb, in relation to the Accounting Software RevUp.
- The 2017 Minutes as amended were approved unanimously:
Proposed: Warren King Seconded Erling Lindoe

3 Membership and Treasurers Report.

- IN RB absence, MR presented the Treasurers report and read out RB report dated 17th November 2018. This amended Treasurers report, (received by Secretary with email dated 22nd November 2018), to be issued with these Minutes to members.
- Specific points as follows:
 - HLR is in a 'very healthy' financial position: At year end, 30th September 2018, Company net assets £26,058 compared with £28,837 last year, including £26,419 in Co. bank accounts, despite exceptional expenditure referred to below.
 - Treasurer comment on figures: Total subscription income of £15,255 for year shows modest increase of £500 compared with previous year. Membership Services £6,484 (previous year £2,636). Quickbooks changed to Prosolve RevUp, used by some other car clubs. Prosolve set up costs - £1,140, Annual costs - £2,748. Resulting net loss for year £2,778 compares with profit last year of £1,971. Excluding Prosolve set up

costs and exhibition materials expenditure (£1,734), result would be small profit of £94.

- Membership & Subscription increase: Membership totals 617, (includes honorary members). Significant surplus of income over expenditure anticipated next year unless more than 100 members lost.
- Prosolve/RevUp: Treasurer aware of some member reticence regarding Director decision to contract with Prosolve regarding RevUp. Contract for RevUp for three years (2 years remaining), Use of RevUp reduced Treasurer workload which will make easier the transfer of the role.
- Memsec. email dated 22nd October 2018, content read out by MR.
- Specific points as follows:
 - RevUp bespoke database specifically for car clubs.
 - Ease of processing new members and selective contact to existing members.
 - Ease of contact regarding bulk email issue to members.
 - Database records communications, detailed record of each member possible.
 - Database is secure, helps to comply with GDPR.
 - Database easily searchable, e.g. assists with identifying lapsed members.
 - Easily exports database to printers for magazine issue, important for GDPR compliance.
 - Enables member car information to be added if required, (not in use at present).
 - Secure method of holding information, important for GDPR.
- SD stated that subscription increase could help cover cost of RevUp.
- EL suggested that up to £500 of RevUp Set Up charges may be for training, but why the initial set up costs appeared to have exceeded the original budget would be established by the Directors. **Action EL**
- MR confirmed that ring fenced 'Club Elite funds' were, along with those of HLR, being used to cover costs associated with RevUp.
- MR stated that Memsec. considers RevUp underutilized at present & MR stated that it needs person to develop and expand its use. DB stated that he would like to put Club Elite information into RevUp and MR agreed. **Action DB**
- Comment was made whether this additional information was affected by GDPR requirements, DB confirmed that it was acceptable and that written permission from each member via magazine reference or 'Round Robin' email request could identify enough members who would be interested. WK commented that a number of car clubs have this permission and that a 'tick-box' arrangement was required. MR stated that VSCC not now sending out lists and RG stated that GDPR prevents this. EL stated that 'Express Agreement' for name to be published was required and that this would be considered again by Directors and that Club Elite information could be placed into RevUp. RG advised that professional advice should be sought by Directors to assist consideration. **Action EL**
- RG enquired how much of the costs were a 'one off' or recurring and that one of the costs had increased by 50%. Annual fees given at previous meeting were £2,000 and are now £2,748 and Memsec. fees had increased by £4,000, costing club £10/member. He was concerned that Registrars could be usurped and that 25% of membership fees were paying for RevUp. He concluded that the system was good but the 'numbers' were of concern. MR answered that he would put queries to RB for his response at next AGM. **Action EL/RB**
- MR thanked RB for his work on the accounts during the year and for the compilation of the Accounts report.
- The Approval of accounts were approved unanimously:

Proposed Stephen Dismorr Seconded Warren King

4 Nomination and Election of Officers

- PJ confirmed that no additional volunteers, other than those referred to below, had identified themselves for the two roles that are vacant following this meeting. All other officer roles remaining the same.
- MR stated that he was now standing down after eight years and had found it an honour to be Chair of the HLR and that Erling Lindoe had volunteered to take over the role.
- The Nomination for Erling Lindoe as the new Chairman was approved unanimously:
Proposed Stephen Dismorr Seconded David Blacklidge
- PJ stated that he was standing down as HLR Secretary to further his other interests and that Don Hands had volunteered to take over the role.
- The nomination for Don Hands as the new Secretary was approved unanimously:
Proposed Erling Lindoe Seconded Ron Gammon
- PJ stated that HLR member Frank Thaxton had asked that MR be thanked for his 'Sterling Service' to the HLR and PJ thanked MR for his five years as Chairman.
- MR informed the meeting that William Vincent resigned as Registrar of the Lotus 8 & 10 on 9th April 2018, taking effect from the end of that month.
- An expression of thanks from those attending were given to both MR and PJ for their service in support of the HLR.
- EL joined MR and PJ at the top table.

5 Chairman's Report 2017

- Fees increase.- RevUp now enables subscription payments to be made online using credit card via the HLR website and is therefore easier for Memsec. to monitor. MR reminded members of the subscription fee increase from 1st January 2019 - £35.00p UK members and £45.00p for Europe and ROW members. Standing Order payments should be amended to suit.
Action all
- 'Successes and lessons for the future' in 2017 - MR congratulated all those that had taken part in the organisation of and attendance at events where HLR had a presence in 2018. Specifically:
 - Langley Priory event proven a great success, 28/30 HLR members (inc. Club Elite members) attending. Thanks to MR and John Mead (JM) for co organising and to the Hosts, Mr and Mrs Wagstaff for the opportunity. To be repeated next year hopefully bigger, with maybe refreshments or lunch.
 - MR confirmed that his workshop Open day had attracted a large turnout, 200 meals and 50-60 cars attending.
 - MR offered, on behalf of himself and HLR, congratulations to Paul Davis and his team for the very successful second year of display at the NEC Classic Motor Show. Also many thanks to all those display vehicle owners, both attending and for those agreeing to their historic cars to be on display. The display was awarded the 'Classic and Sportscar' award for the 'Most Interesting cars'.
 - MR stated that he hopes that more members are able to attend the various events in the coming year and that a focus on providing events in the north of the country were being considered.
- Facebook – In Alan Thomas's (AT-Webmaster) absence, MR read out a note dated 5th November 2018 and thanked AT for all his work in maintaining and improving the HLR website and creating and managing the HLR Facebook group.
 - AT confirmed alterations made to website to integrate with RevUp and added that news items are timed so as not to conflict with magazine. He confirmed Facebook group has 439 members to date and grows at approx. 20 members per month. New members vetted by himself or Tim Wilkes prior to joining group. Website is up to date

with online privacy laws and integration with RevUp allows subscription payments online by PayVector card payment system, which are lower in cost than Paypal. AT confirms that RevUp has reduced workload of Treasurer and Memsec. He proposes that HLR funds (sum to be agreed), is set aside for web development for ease of edit and allow multiple editors responsible for different sections.

- EL stated that he thought Facebook group successful and enabled people to contact Registrars. He also agreed that it did not compete with website and that Directors will consider an appropriate sum of money for web development to keep website and Facebook current.
Action EL
- RG commented that AT report did not mention money and EL stated that Directors consider carefully money matters and that Facebook and the Website are as important as the magazine.

- Magazine – MR introduced Mike Seymour (MS) to meeting as magazine Editor. MS stated that previous Editor (Kevin Whittle) had set 'bar high' but that the Editor role was enjoyable if not time consuming and that he liaises with MR in its production to ensure accuracy. He requested member input in supplying articles etc. Next 'full' issue contains exhibition information and that he relies on member's feedback to keep him informed of what they find interesting. MS commented that he considers that website and Facebook appeals to younger members
- EU expressed the view that the magazine could include Lotus related items from the past stating where and how long ago the event was. MS agreed that this could be done.
- RG proposed a vote of thanks, seconded by EU, to MS for all his work as Editor of the magazine which was unanimously agreed by all those attending.

6 Key Events and lead persons 2018

- 'Winter Warmer' meal – Seven Stars - PJ stated that he had heard from John Watson (JW) that this popular lunchtime gathering at the Seven Stars Pub/Restaurant had again been suggested for the 3rd. February 2019.
- PJ stated that HLR had been invited to display at the 'Practical Classics and Restoration Show', NEC during 22nd – 24th March 2019 which has a restoration theme and asked if there was interest from members to attend. RL stated that this event was more for general classic vehicles but that 'Race Retro' was more of a possibility. TT agreed. There was little interest within meeting to attend, PJ to inform organisers.
Action PJ

(Post minute note – PJ emailed organisers representative with above information)

- Langley Priory – MR/JM - MR confirmed that this event would again be arranged although no date had as yet been agreed. The event would be by invitation only as space was limited to around 30 cars. EL confirmed that the event was oversubscribed last year.
Action MR/JM/EL
- West Country Lunch, Charlton Horethorne - DB confirmed that this event was again proposed next year, perhaps at another venue and more details will be given to members when finalised.
Action DB
- Classic Silverstone – 26th – 28th July. 2019, PD had confirmed that he had registered HLR to attend this event next year but that he wishes to stand down as organiser. EL asked the meeting for someone to take on the role but a new organiser is not yet forthcoming. New organiser for the event required.
Action EL
- Workshop Open day – MR confirmed that this popular event at his workshops will again take place next year, probably sometime in August. More details will be given to members when finalised.
Action MR
- Classic Castle Combe – MM has organised this most interesting and popular event previously, more details when finalised.
Action MM

- NEC Classic Car Show – PD organised this successful event this year and PJ previously. PD has confirmed that an expression of interest had been made to the organisers for attendance in 2019 but attendance is not guaranteed due to the event always being oversubscribed, organisers confirm at end of May. PD wishes to stand down as organiser and EL requested a volunteer to take lead for the event. PJ outlined the responsibilities and supported the request for a new organiser to volunteer stating that there was support and guidance available from both previous organisers. However, someone to take on the role is not yet forthcoming. New organiser for the event required. **Action EL**
- There were no other national or local events mentioned for HLR interest.

7 Any Other Business

- MR confirmed that the HLR along with other car clubs, including Club Lotus, were not invited to the Lotus 70th Gathering at Hethel this year due to Lotus passing the organising of the event to a commercial organisation.
- MR outlined to the meeting the possibility of expanding the vehicles included within those covered by the HLR to explicitly include the early Lotus Elans and Lotus Europa's which will benefit HLR numbers for the future. TS commented that there are 138 Elans and 146 Europa's in UK and that subscription funds would increase and Registrars should consider their inclusion. EL commented that HLR focus was on racing cars at present with the exception of the Elite and agreed that it was a matter for the Registrars.
- EU stated that it depended on a definition of 'Historic' in the HLR title, PJ confirmed that an online dictionary definition was 'famous or important to history'.
- RG stated that he considered it should be Directors and Registrars who should decide with Directors giving direction to Registrars, EL confirmed this would be the case. PH commented that a 'collegiate' group of people will consider the proposal and that the Registrars respect the continuing 'flourishment' of HLR.
- RL queried whether MR had a possible Registrar in mind, MR responded that either his son regarding the Europa's or Tim Wilkes for the Elans and who also has knowledge of the website. MR to discuss with them the proposal with a view to making a presentation to the BoR meeting in February. **Action MR/EL**
- RL commented that the Porche Club GB grew from a founding group of Porche 356 enthusiasts whose car identity now feels swamped by Porche Corporate brand influence and the club's focus on far more numerous newer models. It is important to not allow HLR to be taken over by any corporate influence and that HLR needs to underpin the older cars.
- DH, (speaks as owner of seven Elans over time), stated that he is keen to include the early Elans and that HLR already includes 26R's and HLR will benefit from additional subscriptions. If HLR did not include them another club will.
- MS commented that broadening the range of cars made his work easier and queried at what point cars become 'historic', he considered that this should be a matter for the Registrars to decide. MR agreed and that the two persons referred to above will be asked to put their case to the registrars at the next BoR meeting and will form part of the Agenda at the AGM next year.

8 Next AGM – Prior to the 2019 Annual HLR dinner, day and venue to be finalised.

9 Meeting closed at 18.40